8th Women in **Retail & FMCG** Leadership Summit



Step out of your comfort zone and seize opportunities to unleash your leadership potential

Position yourself for leadership success

Ignite innovation in a fast-paced industry

Build your authentic personal brand

Sharpen your strategic communication skills

18 - 21 March 2019 Melbourne Convention and Exhibition Centre

FEATURED SPEAKERS



Mareile Osthus

Management Officer

Chief Category





Sophie Wong State General Manager, SA & NT



Sandra Loader Non Executive Director and Chair







CEO



Helen Moore General Manager



Christine Burke Communications Director



Kristin Schneider General Manager People Strategy, Customer Markets



Joanne Mercer

General Manager.

Footwear and Accessories

Global Head of eCommerce. T2 Tea



Alexandra Christopher

eCommerce & Business

Development

General Manager, Marketing,



Convenience Development



Emily Dowling Marketing Director



Lauren Fildes Associate Director Biscuits ANZ and Japan



Melissa Tandy

Head of Strategy & Business

Management, Compliance |

ANZ Pride Network Leader





Vlad Yakubson Head of Retail, Australia



Director, Business Integration

Sarah Armstrong Head of Trade

Kerry Cunningham





adairs

Tanva Robertson National Franchising Manager



Kristen Lennis-Harvev Head of Strategic Partnerships



Andrew Barker Head of Product and Pricing, Retail



Members of supporting organisations receive a special 10% discount off standard rates!







Phone: +61 2 8239 9711 Priority Code: Q1 Email: registration@liquidlearning.com.au ORGANISED BY



and Channel Excellence





Director of Retail Operations

2019 Theme: 'Exceed Expectations'

What drives you to push your career further than you thought it could go? What motivates you to exceed expectations? We have invited some of the most influential and inspiring leaders in Retail & FMCG to share their passion and expertise. They will uncover the secrets of going above and beyond to help you achieve greatness and reach your ultimate career goals.

Pre-Summit Workshop

Communication toolkit - Optimise communication skills for leadership excellence

Successful leadership communication

- Help your team understand business strategy and their role in executing it
- Stand for something Define and communicate your leadership values
- A positive approach to performance discussions and difficult conversations

High-level communication, influence and negotiation skills

- Manage emotions for positive and assertive communication
- Develop techniques of persuasion, negotiation and influence
- Understand how to increase your influence at work

18 March 2019

9.00 - 4.30

- Stretching the limits of who you are
 Identify your thinking preferences as a leader by exploring Whole Brain® Thinking
- Understand how your thinking preferences impact on your communication style with colleagues
- Enhance your communication skills to engage your colleagues and lead more effectively

Communicate with confidence and authority

- Promote yourself positively
- Enhance your communication effectiveness through vocal intelligence
- Boost your power through your body language

Expert Facilitator: Angela McWiggan Leadership Consultant & Coach, Facilitator & Trainer, Keynote Speaker Sure Trac Consulting

Summit Day One

STEPS TO CAREER SUCCESS

OPENING KEYNOTE CASE STUDY 9.00 - 9.45					
Stand out, step upTransform obstacles in					
 Realise your potential 	to opportunities				
• Take control of your ca	reer path				
Joanne Mercer	Myer				
SET YOUR GOALS		9.45 - 10.00			
Angela McWiggan	Chair				
CASE STUDY		10.00 - 10.40			
Build your brand from t	he inside out				
Create an inclusive and		tional culture			
Positively drive efficientProvide supportive, res					
Charlene Perera	Brand Collective, Hus	h Puppies			
EXPERT COMMENTARY 10.55 - 11.30					
Begin your board career					
How can you find thes		i			
 Transition between exe Identify your leadership 		ive			
		Courseil			
Sandra Loader	Australian Beverages	Council			
INTERACTIVE PANE		11.30 - 12.30			
Find harmony between					
Maintain wellbeing without compromising ambition					
Manage competing expectationsKnow your limits					
Kerry Cunningham	Blackmores				
Helen Moore	Caltex				
Tanya Robertson	7-Eleven				
y Melissa Tandy	ANZ				
Kristen Lennis-Harvey	AIA				
	AIA				

19 March 2019

BUILD HIGH-PERFORMING TEAMS

	or interview Chair	
Angela McWiggan	Chair	
INTERVIEW		1.40 - 2.10
A conversation withLearn how they maHow to search for cNavigate career ch	ade it to the top career growth opportun	ities
Ross Sudano	The Reject Shop	
CASE STUDY		2.10 - 3.00
Unlock your authentEstablish rapport, gCreate a culture ofInfluence with inte	gain respect trust and loyalty	
Lynne Kavanagh	Optus	
CASE STUDY		3.15 - 3.50
Pay it forwardLift as you lead		
Reciprocal benefitsLeave a leadership	s of the mentor-mentee legacy	relationship
		relationship
• Leave a leadership	legacy Mars Petcare	·
 Leave a leadership Emily Dowling EXPERT COMME Maximise networkin Identify and build s Welcome and initia 	Mars Petcare Mars Petcare NTARY g opportunities support networks	3.50 - 4.30
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More people? More savings!

Receive a 30% discount when booking a team of 15 to attend, please call: +61 2 8239 9711 or email: registration@liquidlearning.com.au

UP TO 30% OFF

Summit Day Two

20 March 2019

21 March 2019

9.00 - 4.30

CRAFT YOUR CONFIDENCE	LEAD FOR THE FUTURE		
OPENING CASE STUDY9.00 - 9.45Break barriers• Advocate for women in leadership• Engage your workforce• Lead the movement with credibility	INTERACTIVE PANEL DISCUSSION1.35 - 2.35The future of Retail & FMCG• Future-proof your business• Develop an innovative mindset• Manage change and transformation		
Christine Burke L'Oréal	Mareile Osthus THE ICONIC		
	Sarah Armstrong Caltex		
THINK TANK 9.45 - 10.00	Vlad Yakubson yd. Australia		
Stay motivated, fight burnout	Manik Godhwani Unilever		
Angela McWiggan Chair	Kirstin Schneider AGL Energy		
CASE STUDY 10.00 - 10.40	Alexandra Christopher Adairs Retail Group		
Step outside your comfort zone• Allow yourself to jump into the deep end• Build the confidence to raise your hand for opportunities• Actively pursue chances to growLauren FildesMondelēz InternationalEXPERT COMMENTARY10.55 - 11.55	THINK TANK2.35 - 3.00Drive innovation and transformationAngela McWigganCASE STUDYCompete in a fast growing online space		
 Unleash your leadership confidence Leverage your professional strengths Build the courage to be heard Stay true to your values and identity Jo Wise Do Wise Leadership 	 A look into Mareile's leadership career Stay relevant in a hyper growth environment Set up teams for success in a competitive retail landscape Mareile Osthus THE ICONIC 		
CASE STUDY11.55 - 12.40Harness the power of communication• Create and nurture productive work relationships• Identify your communication style• Engage your team, clients and stakeholdersSophie WongColes	INTERACTIVE CLOSING ROUNDTABLE3.30 - 4.20Exceed expectations• Reflect on key lessons• Strategies to excel• Create your action planAngela McWigganChair		

Post-Summit Workshop

Superpower your leadership brand for the 21st Century

Understand your natural leadership style

- Discuss what makes a good leader and create your vision of success
- Assess how your colleagues and staff see you as a leader
- Understand your instinctive reactions to emerging situations

Explore different approaches to leadership

- Contrast the different aspects of situational leadership
- Asses when to apply masculine and feminine approaches to different situations
- Workshop solutions to challenging, real life-situations

Expert Facilitator: Jo Wise Director and Founder Jo Wise Leadership

Break barriers to success

- Understand unconscious bias and how to overcome it
- Develop a workplace and culture that is emotionally intelligent
- Overcome imposter syndrome and develop your authentic identity

Thrive in times of complexity

- Master techniques to inspire, motivate and engage diverse contemporary teams
- Maintain transparency and be the author of your identity
- Build a full repertoire of leadership techniques to prepare for complex emerging situations

Who will attend?

This event will be a valuable learning and networking experience for aspiring and existing leaders across Retail & FMCG roles.

- National Managers
- Group Managers
- Senior Managers
- Line or Business Managers
- Team Leaders

Also:

- Heads of General Managers
- Leadership Programs
- HR/L&OD/Diversity

- Chief Financial Officer
- Chief Marketing Officer
- Managing Directors
- Vice-Presidents

• Women's Leadership Program managers Female executives and managers

- HR/OD/Diversity and inclusion

8th Women in **Retail & FMCG** Leadership Summit 18, 19, 20 & 21 March 2019

Melbourne Convention and Exhibition Centre 1 Convention Centre Pl, South Wharf, VIC, 3006 Ph: +61 3 9235 8000

Booking Form

Event Reference: WRF0319A - M Priority Code: Q1

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		December	14 February	
4 Days	\$3995 + GST = (\$4394.50)	\$4195 + GST = (\$4614.50)	\$4295 + GST = (\$4724.50)	\$4495 + GST = (\$4944.50)
3 Days	\$3195 + GST = (\$3514.50)	\$3395 + GST = (\$3734.50)	\$3495 + GST = (\$3844.50)	\$3695 + GST = (\$4064.50)
2 Days	\$2395 + GST = (\$2634.50)	\$2595 + GST = (\$2854.50)	\$2695 + GST = (\$2964.50)	\$2895 + GST = (\$3184.50)
1 Day Workshop	\$1345 + GST = (\$1479.50)	\$1395 + GST = (\$1534.50)	\$1445 + GST = (\$1589.50)	\$1495 + GST = (\$1644.50)
Discounted off standard rates :	Save up to \$500	Save up to \$300	Save up to \$200	

Discount	10% discount off standard		listed in Australian F				
	All Prices listed in Australian Dollars						
Group Discounts Available:	15% off Standard Rate Team of 3 - 4	20% off Standard Rate Team of 5 - 9	25% off Standard Rate Team of 10-14	30% off Standard Rate Team of 15 +			

Conditions: Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts Conditions: choup biscourits apply to buonings make simulationary, only one backward acception of the second secon person only

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